

Basic Summary

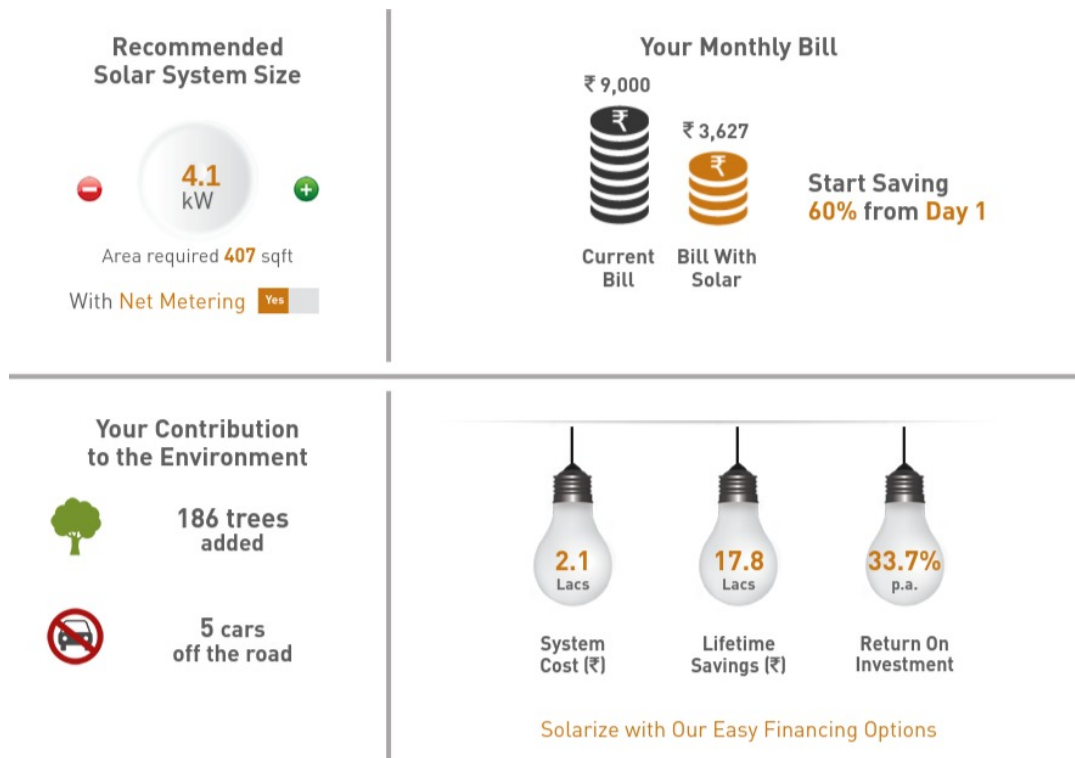
Congratulations! You stand to save Rs 1,780,921.

Thank you for having taken the first step for an **Easy and Reliable 25 years Solar Journey with MYSUN**, India's largest online rooftop solar platform.

Your Initial Inputs:

Location	Nandurbar, Maharashtra, India
Monthly Bill Amount (Rs.)	9000
Category	Commercial

Output Generated by our Solar-bot:



System Sizing, Generation Charts & Financial Reports

Finance Your Solar System with MYSUN

Advanced Calculator Output basis your additional inputs:

Rcc Roof	Proposed Solar System Size	4.1 kW
	Type of Structure	Elevated Galvanised Iron
	Panel Tilt	20 Degree
	Roof/ Solar Panel Orientation	South East

Sanctioned Load

12 kW

HT LT

Units Consumed

514 kWh

Highest Tariff
* includes taxes/duties

10.48 ₹

Solar Not In Use

0 Days per Week

System Size 4.1 kW
With Net Metering

Annual Generation 6,167 kWh

Roof Type: Flat

Hold and Drag to Change Module Orientation

Undo Changes

Daytime Consumption

75 %

Roof Area

407 sqft

Shading

No

System Size

4.1 kW

Your Savings with Solar:

You are spending way too much on your Monthly Energy Bills. Stop doing that immediately!

Electricity bills are a major contributor to an industry's or institution's monthly operational costs. Solar can help you save up to 80% on your energy bills as well as up to 5~15% on your monthly operational costs thereby adding to your profits as well as to your competitiveness in the market.

What you pay today as Grid Tariff*	10.47 Rs/KWh
What will grid electricity cost you in 25 years with 3% annual escalation	15.1 Rs/KWh
Cost of Solar Energy fixed for next 25 years (LCOE)	2.5 Rs/KWh

Estimated Energy Generation from your Solar System/ annum*	6,168 kWh
Your Estimated Savings from Solar per annum^	64,490 Rs
Your Estimated Savings from Solar over 25 years^	1,780,921 Rs

Price of your Solar System	213,200 Rs
Your Payback period	2.76 Years
Return on Investment (ROI)	33.4%

*Only variable charges inclusive of taxes, duties, cess, etc. for your region. Pls check your actual tariff.

^Adjusted for annual maintenance expenditure

^Payback and LCOE is inclusive of Accelerated Depreciation Benefits

^ROI is the Project IRR

Commercial Proposal Summary (Indicative only):

Key Metrics

This proposal is valid for 15 days only as the prices are subject to change due to forex fluctuations.

Solar System Price	213,200 Rs
GST Extra @ 8.9%	18,975 Rs
Net Metering charges	Extra

Annual O&M Charges (Taxes extra)	4,264 Rs
Initial O&M Contract (extendable)	5.0 Years
Annual O&M Price escalation	5 %

Solar Panel (Top Global Manufacturers)^	Canadian Solar/ Jinko/ Trina/ Long
Inverter String grid-connect	ABB/ Hitachi/ Equivalent
Cables	Polycab/ Lapp/ Equivalent
Data Logger/ Walkways	Reputed makes

Key Terms

1. The above price is as per our standard Bill of Material ("**BOM**") specified in this proposal and includes freight and installation & commissioning charges.
2. The proposal includes important safety and maintenance related equipment like walkways and safety line and water pipeline on the roof and a pump.
3. A data-logging device for remote monitoring of the plant is included.
4. Pricing applicable for single roof installation and Standard cable lengths.
5. Detailed terms to be shared as part of our final binding offer post site survey.

Payment Terms:





- Option 1** Pay 20% advance, 75% against running bills (pro-rata) and 5% on Installation
- Option 2*** Pay 25% advance and the balance over easy instalments over 3-5 years

* T&C apply

Easy Financing Options Available:

- o **Capex Model** - Client pays upfront; Owns system from day 1; Accelerated Depreciation benefits available.
- o **DPA Model: Deferred Payment Model/Financing Model** - Pay 30% down payment balance 70% in next 3 years; Own the system from Day 1; Accelerated Depreciation available; No Collateral (T&C apply)
- o **PPA Model/Resco** - Zero Upfront Cost; Pay for solar energy generated for 10 to 25 years

Advanced Financial Calculator Output basis your additional inputs:

Particulars	CAPEX	DPA	PPA
Down Payment (₹)	2 Lacs	0  0.63 Lacs 30%	NA
Loan Amount (₹)	NA	1 Lacs	NA
Tenure of loan & PPA tenure (Years)	NA	3  3 5	10  25
Annual PPA Tariff Increase	NA	NA	0  5%
Depreciation (Yes/No)	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	NA
Payback Period (Years)	2.75	3.16	NA
Equity IRR	35%	53%	NA

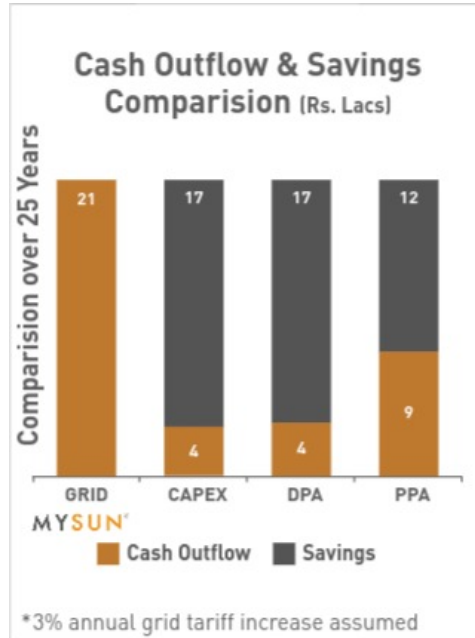
NA - Not Applicable

CAPEX Vs DPA Vs PPA

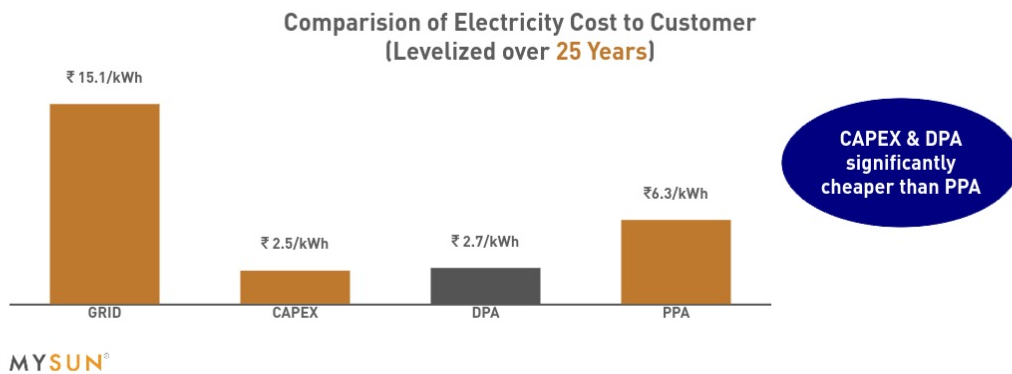
Cashflow Analysis and Breakeven Period

Financial Analysis Charts: Capex Vs PPA Vs DPA*

Cash Outflow & Savings



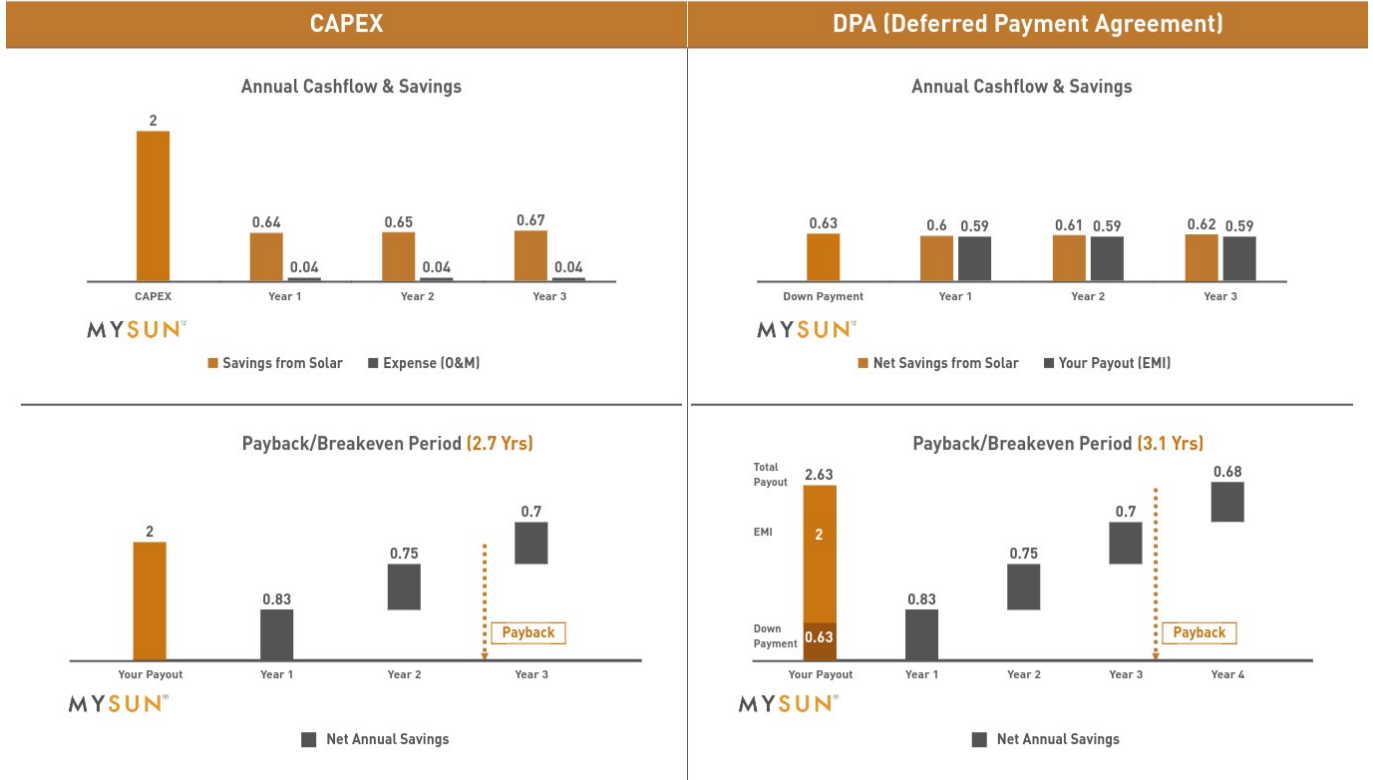
Levelized Cost of Energy Comparison



*Assuming a 3% Year on Year increase in grid tariff

Payback Period (Breakeven Period) Comparison

CASH OUTFLOW AND PAYBACK (BREAKEVEN) ANALYSIS



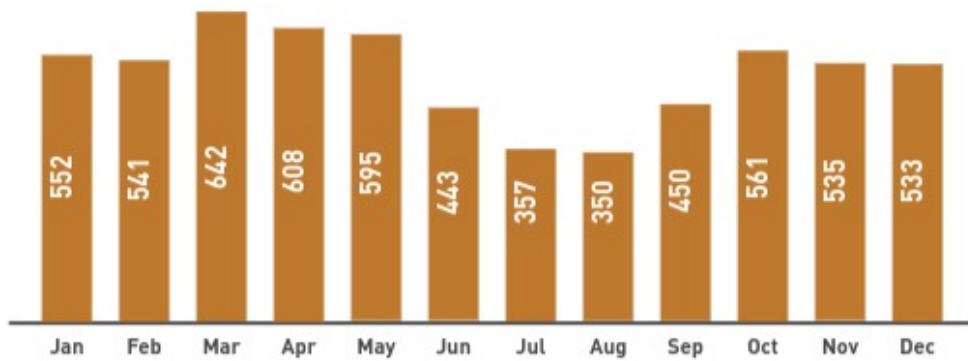
*All figures in Rupees Lakhs. Depreciation is not applicable.

Summary

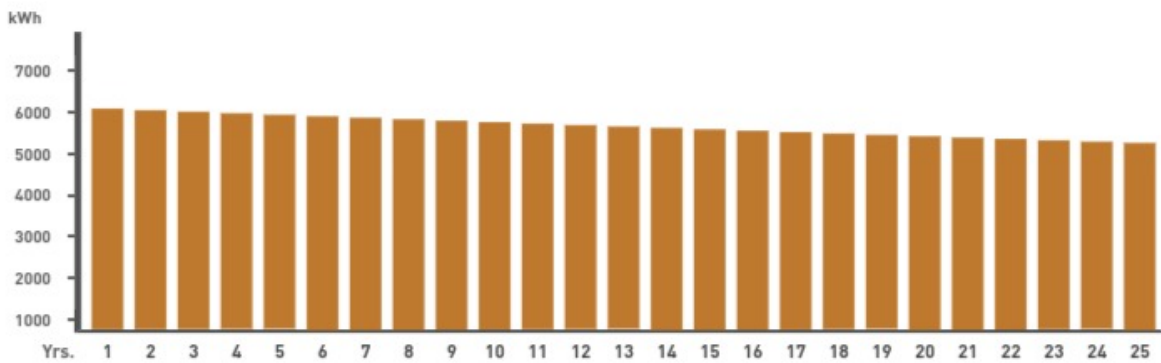
Capex and DPA modes are significantly cheaper for clients as compared to a PPA.

Energy Generation and Forecasting Charts:

Estimated 1st Year Generation: 6,167 kWh



Estimated 25 Years Generation: 1,41,897 kWh



Project Schedule:

The project will be installed over 10~12 weeks period subject to receipt of advance and all the payments as per the Payment Terms, drawing approval by the client and access to the site.

Additional Benefits:

- Eligible clients can claim Depreciation Benefits of 40% per annum
- GST credit against solar equipment buy

A bouquet of Solar Panel options:

We only work with the globally leading brands so as to ensure your solar system is protected not just today but also for the next 25 years. Our solutions include options like **Mono Perc, Poly Perc with half-cut cell technology** and the more standard Poly panels.

Some of the makes we work with include **Jinko, REC, Trina and Canadian Solar**. Basis specific client request, we also provide some domestic panel makes like **Vikram, Adani and Waaree**.

Key Add-ons:

Data Logger	:	For remote monitoring
Walkways & Safety Line	:	For safety and ease of service at rooftops
Water Pipes & Water Pump	:	For ease of cleaning
EMS	:	Energy Management System for DG synchronization
Robotic Cleaning	:	For automated cleaning for higher generation & lower cost of service

Key Features:

Output Voltage	:	415V AC
POC	:	Point of Connection at nearest or main Distribution Box
Net-metering	:	Provided by the concerned DISCOM (if applicable)
Working of System	:	

- Your solar system will terminate at the designated POC. When grid is available at POC, the energy generated by the solar system will be consumed first by the 'electrical loads' and any shortfall will be automatically consumed from the grid.
- If net-metering is installed, then any extra solar energy generated will be exported to the grid through the net-meter and you will be compensated for the 'exported energy' in your subsequent monthly electricity bill.
- If EMS is installed with DG set, then when grid is down, the solar system will synchronize with the DG set.

Next Steps:

The foremost important decision in your 25 years Solar journey? Choosing the Right Solar Partner!

Your solar system is not just a simple combination of solar panels, inverters, structures and cables. There's a lot more to it. MYSUN's focus and commitment is to provide a seamless solar experience to you. We put a lot of emphasis on the 25 years performance and reliability of your solar system.

Partner with us and Experience the **MYSUN Edge:**

- Most reliable & advanced equipment
- Best global practices for Engineering and Installation
- Highest standards of Safety and Workmanship
- Accurate energy forecasting and high performance
- Proactive After Sales Service and Warranty Management
- Complete Transparency on Scope of Work & Enhanced Customer Experience

Step 2: Get a detailed Site Survey done using MYSUN's proprietary and advanced Site Assessment Mobile App, including a detailed Shadow Analysis of your roof/ site. Make sure to get your smallest of queries answered and taken care of by MYSUN e.g. you may need our advanced and seamless Energy Management System for synchronizing your solar system with grid as well as your Diesel Genset.

Step 3: Get in touch with us to choose the most suitable financing options for you.

Step 4: Finalization and Contracting. And start your Solar System installation process and a unique solar journey curated by MYSUN and customized for You.

Want to know more about our Financing Solutions, Solar Technology or any other query on your Solar System?

Contact your Solar Advisor at: gosolar@itsmysun.com or [+91-8448380218](tel:+91-8448380218)

Performance Guarantees/ Warranty:

The best Performance Guarantees in the Industry

Our expertise and emphasis on site assessment, on-site shadow analysis and advanced engineering allows us to not only accurately forecast your solar energy generation potential but also to offer you the best performance guarantees in the industry.

As a result, ***all MYSUN systems are offered along with Performance Guarantees.***

Warranty Management

We offer warranty management support for the key parts like Solar Panels and Inverters. Below are the warranties offered by us:

Solar Panel Manufacturer Warranty	:	25 years for performance and 10 years for product
Inverter Manufacturer Warranty	:	5 Years; extendable by another 5 years
Rest of the Parts	:	2 Years

After Sales Service/ Remote Monitoring:

Your Solar System is in safe and expert hands of *MYSUN Care* team

With our 24X7 remote monitoring of your system and an on-ground service team always available for scheduled or unplanned service calls, your solar system is always in top condition.

Our trained technicians are fully backed-up by our central engineering teams who are always closely analyzing the performance and upkeep of your solar system.

You will get regular MIS on the performance of your solar system. And you too can 24X7 watch the performance of your system through a mobile or desktop app.

Scope of Work:

Most exhaustive Scope of Work

As per the site conditions, we ourselves include equipment which would be required for your solar system e.g. we would insist on using walkways and safety line on industrial roofs where there might be a potential safety risk for installation or service technicians.

Moreover, we would be 100% transparent in sharing our scope of work and clearly explain any exclusion that we would require the client to provide e.g. soft water for cleaning of panels or construction electricity during installation phase to be provided by the client.

Typical scope of work

The following would be generally covered unless specified separately:

- Site assessment including 'Shading Analysis'
- Solar system design and engineering, power plant layout, SLDs, Generation analysis, etc.
- Supply, including Installation & delivery, of Solar Power Generating System ("SPGS")
- PV System Inter-connection at one-point in the building
- Testing & commissioning
- Net-Metering/ CEIG (if applicable) – Liaison charges extra. DISCOM charges, Meter replacement charges or any statutory fee to be borne directly by the Client

Client's Scope

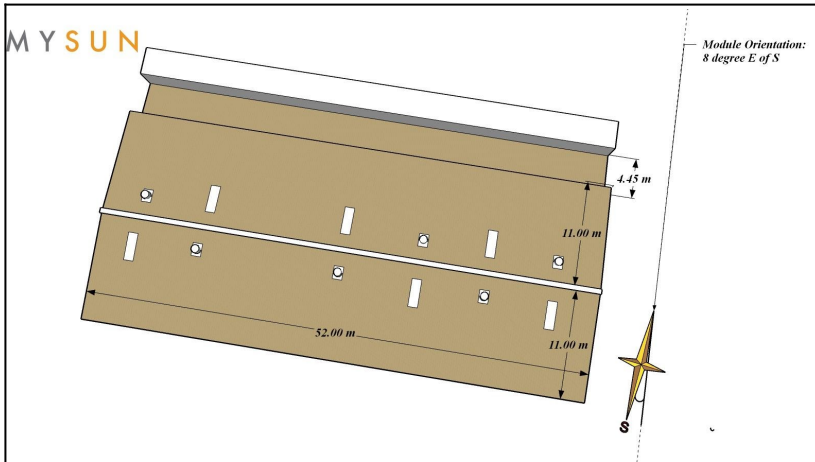
The following would be generally a part of client's scope of work unless agreed to differently:

- Suitable roof or ground area free of any obstruction, disruption and material with clear access as per agreed solar array layout
- Suitable space to keep the material and on-site security of material
- Provide electricity and water for the installation work at the site
- Client to provide Soft water for panel cleaning and wifi/internet for remote monitoring
- All the supporting documents for Net-Metering application as required by the DISCOM
- Any other approvals from statutory authorities

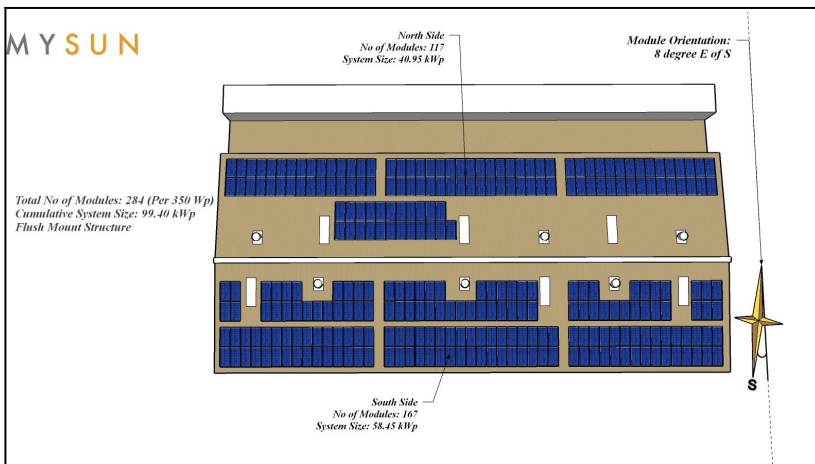
Virtually see how your solar system will look like:

Designed to perfection; Installation as per Design

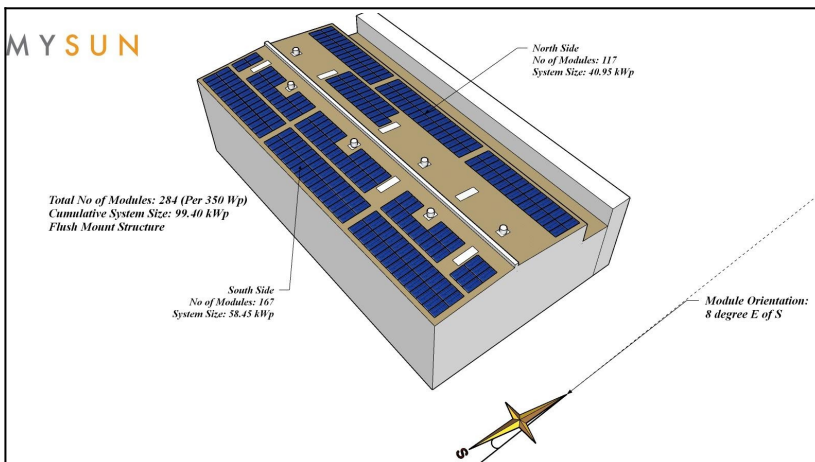
This is a template of what you will see from us before starting the installation of your system.



Top View

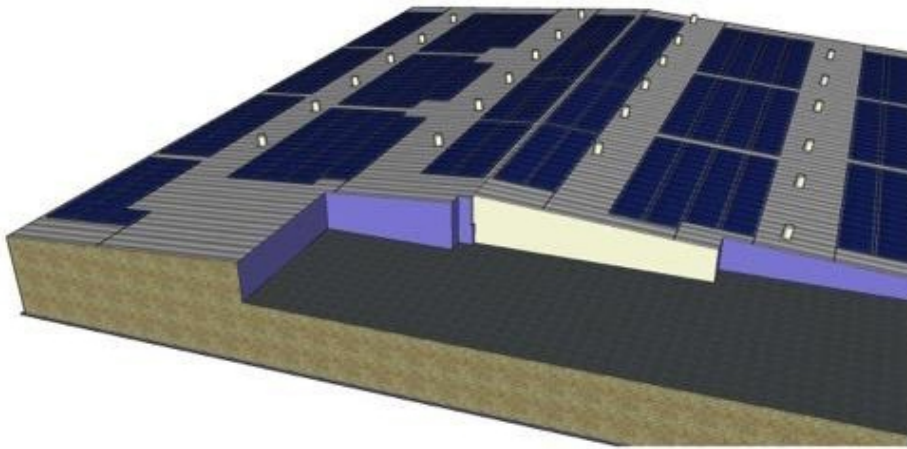


Top View with Solar Panels



Side View with Solar Panels

As Designed



As Built (Actual Image)



Indicative Single Line Diagram:

